

Universities from Moldova

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## Regensburg – business and science location



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# Regensburg – Top of the Danube



- UNESCO-World Heritage site
- **166,500** inhabitants
- **33,000** students – **3** universities
- **155,000** jobs (unempl. rate < **3%**)
- **828** jobs per 1,000 inhabitants
- **83,237 €** gross domestic product per capita
- catchment area of approx. **700,000** people
- only **60 minutes** driving time from 2 international airports (MUC, NUE)
- largest inland port in Bavaria

**A brief survey through a long history –  
some photos instead of our previewed guided tour**

# The Romans

179 A.D. to 5<sup>th</sup> century



# The Romans

179 A.D. to 5<sup>th</sup> century



# First capital of Bavaria

6<sup>th</sup> century



# A bishop comes...

739

(new cathedral St. Peter 13<sup>th</sup> century)



... and a pope comes from here





# Important city for international trade



## Important city for international trade

Stone Bridge (1135-1146)



## Important city for international trade

prestigious private homes (12<sup>th</sup>-14<sup>th</sup> century)



# Imperial Diet – „German Parliament“

(1596 etc.) 1663-1806



## Decline – poverty – stagnation

15<sup>th</sup> century – mid-20<sup>th</sup> century



# WWII – only minor destruction

1945



# 1945-49 „Little Ukraine“



# Some political changes...





# ... and bad living conditions



# ... and bad living conditions

1955 !



# Today – quality of life & atmosphere



Organisation der  
Vereinten Nationen für  
Bildung, Wissenschaft,  
Kultur und Kommunikation



Altstadt von Regensburg  
mit Stadthof  
Weiterbestätte  
seit 2006



# Economic development

# Industry during WWII

## Messerschmitt



## After WWII – slow start

Messerschmitt

no more fighter  
aircraft

but cars  
(1953-1964)





## Late 1940s start-ups – 1 example

- founded 1949 by Hermann Kronseder – labelling machine
- Mr. Kronseder holds 630 patents
- 1961 internationalisation
- 1984 stock market
- machines & complete lines for process, filling and packaging technology

- world market & technology leader

### TODAY:

- 16,000 employees (11,000 in D)
- export share 91%





# 1960s – Europe's first „American“ shopping mall

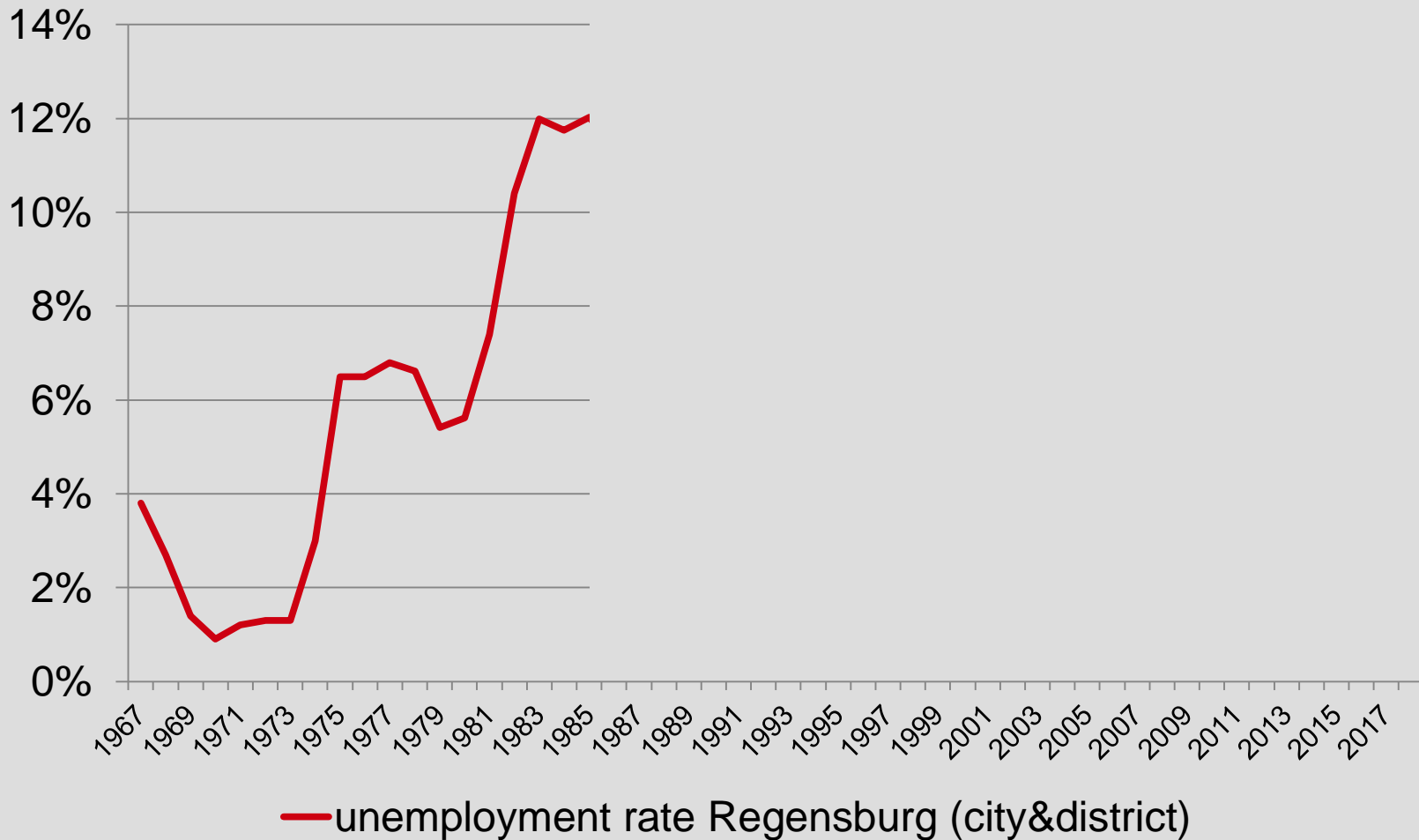
Donau-Einkaufszentrum



## The 1970s & 1980s – bad economic situation

- loss of population
- one of lowest birth-rates in Germany
- low tax income
- only 4 plants with >1,000 employees
- loss of employment in the manufacturing sector

# Unemployment rate



## Analysis of situation & policy reaction

Main (internal) problem at the time: no space for development →

- new structural policy
- new targets in regional economic policy
- new department in city administration: Economic Development

First action:

- annexation of several close villages (area 54 km<sup>2</sup> + 27 km<sup>2</sup>)
- flexibility for new development
  - new harbour
  - industrial zone
  - after 1990: new residential area



Source:  
Stadt Regensburg


- no compulsory task for a municipality
  - can be designed according to own needs and ideas

today: „ Department for Economic & Research Affairs”

- with “Division for Economic Development” (6 px)
  - relocation, start-up policy, marketing
- and “Division für Science, Technology and Clusters” (3 px)
  - technology projects (new clusters? innovation strategies), office for research affairs (my job), cluster management Culture & Creative Industries (7 px), office for European affairs

# Aims

Create framework conditions to...



- ... save existing jobs and create new jobs



- ... ensure a balanced economic structure



- ... save and generate higher tax revenue



- ...improve and stabilise location factors

## Milestones – Economy and universities



1962 foundation



# University of Regensburg



1967 official opening

# University of Regensburg

today:

- > 21,000 students
- 11 faculties (+ 1 new in 2021)
- University Hospital



# University of Applied Sciences

- 1971 foundation
- since 2013: **Technical** University for Applied Sciences (OTH)
- today: 11,000 students



- University for Catholic Church Music and Music Pedagogy
- well-established , founded in 1874
- oldest university of its kind
- 170 students
- high share of international students



# BMW 1984



first stone

# BMW today

1,100 cars/day  
9,000 employees



# Siemens Mega Chip Factory

- Regensburg plant from 1948  
→ transformation
- 1984: highly integrated circuits
- 1986: first mega chip
- today: Infineon Technologies



Source: SIEMENS AG

→ BMW & Siemens: positive *image* for business location

# Continental Automotive + VITESCO Technologies

## Conti Group

- world's third largest automotive supplier
- 5 divisions (groups Rubber / Automotive)

## Regensburg

- **origin: small R&D group for chips in cars**
- today: global HQ for 2 divisions:  
Powertrain (Vitesco) & Interior (Conti)
- production plant
- 8,000 employees,  
about 4,000 engineers in R&D
- **well embedded in Sensor Tech Cluster  
and IT-Security Cluster**
- in 09/2019 split in 2 companies





# Image!

1984:

establishing BMW and expansion of Siemens

- positive signal – starting structural change
- better *image* of Regensburg as a business location

- first European notebook production (1990 to 2007)

## *Why Regensburg?*

- geography: gateway to CEE countries, motorway, proximity to international airport
- availability of high-class industrial construction ground + friendly economic policy
- infrastructure: 2 universities, workforce 
- important supplier for computer chips: Siemens Regensburg – existing **cooperation**

# Political changes

## External influences

- Fall of the Iron Curtain 1989  
→ new possibilities
- integration of markets
- (international) outsourcing
- geographical proximity gets more important for efficient production and innovation

For Regensburg as border city

- strongly affected
- declining textile industry, but...
- “even as competition and economic activity globalize, (...) competitive advantage can be localized” (Enright 2003)



key element for sustainable growth

- integrative part: knowledge spillovers  
→ stimulated by cooperation between economic actors  
(e.g. Boschma 2005, Fujita & Thisse 2002, Van den Berg et al. 2001)
- innovation process gets more and more interactive and collective  
→ interlinkages (vertical, horizontal, diagonal)
- R&D activities: positive externalities declining with geographical distance  
(Bottazzi & Peri 2003, Brakman et al. 2004, Funke & Niebuhr 2005)
- breeding ground for innovation: scientific environment
- well-educated population is also a booster for the innovation process and therefore a promoter for long run growth



*(see some more background slides in the backup section)*

## Consequences for Regensburg

- research shows: adapt economic policy to position the region as an internationally visible location
- start of regional innovation & cluster policy

“A cluster is a **geographically proximate** group of **interconnected** companies, suppliers, service providers and **associated institutions** in a particular field, linked by **externalities** of various types ”.  
*(Porter 2003, p. 562)*

- important: science partners, universities

→ some examples

## Cluster Biotech (1)

- mid-1990s: federal program „BioRegio“ (competition)
- in Regensburg just a few biotech companies, but high-class research at University, OTH + University Hospital incl. start-up potential !
- initiative by science, business & administration (triple helix)
- not successful for „BioRegio“ funds, but network (!) existed → own initiative
- 1999 foundation of BioPark Regensburg GmbH, start of cluster management



## Cluster Biotech (2)

today

- BioPark I, II, III:  
18,000 sqm state of the art labs and offices for Life Science companies
- 36 companies & institutes, around 600 employees with direct access to university facilities
- BioRegio 50 firms, 3,400 employees
- Regensburg: 2<sup>nd</sup> largest biotech region after Munich
- since 2016:  
new cluster Healthcare





## Cluster Sensor Technology

- cross-sectional technology, key to many innovations in Regensburg  
→ Department for Economic Development starts networking process
- in 2002: endowed chair for sensor technology at OTH Regensburg (5-year-support by Scheubeck-Jansen-Foundation) !
- PLUS: Regensburg wins federal competition as „model municipality“ for strategic partnerships  
→ starting point for cluster activities (City of Regensburg)
- 2006: start of cluster management for Bavaria (Strategische Partnerschaft Sensorik e.V.)
- today: Germany's largest and most successful sensor tech cluster
- many funded projects (applied research: companies + university partners)
- > 80 members, 150 partners
- 15 employees

# Cluster Electromobility

- launched in 2011 by the city's Dept. for Economic and Research Affairs
- topics: E-car, smart grid, energy supply, ICT for mobility
- 40 actors: firms, universities, applied research centres



- initiating of R&D-projects, finding partners
- e.g. „research bus“ EMIL – „normal“ bus in public transport, cluster members use it as mobile research platform

# Cluster Culture & Creative Industries

high potential in Regensburg:

- share CCI in overall economy  
Regensburg: 11.1 % (BY 7.9 %, D: 7.7 %, 2014)
- innovation driver for other industries
- launched in 2014 by the city's Dept. for Economic and Research Affairs
- in the city centre

## DEGGINGER



- as space for creativity for CCI actors
- ~ 5,000 visitors/month
- ~ 400 bookings/month



# Clusters

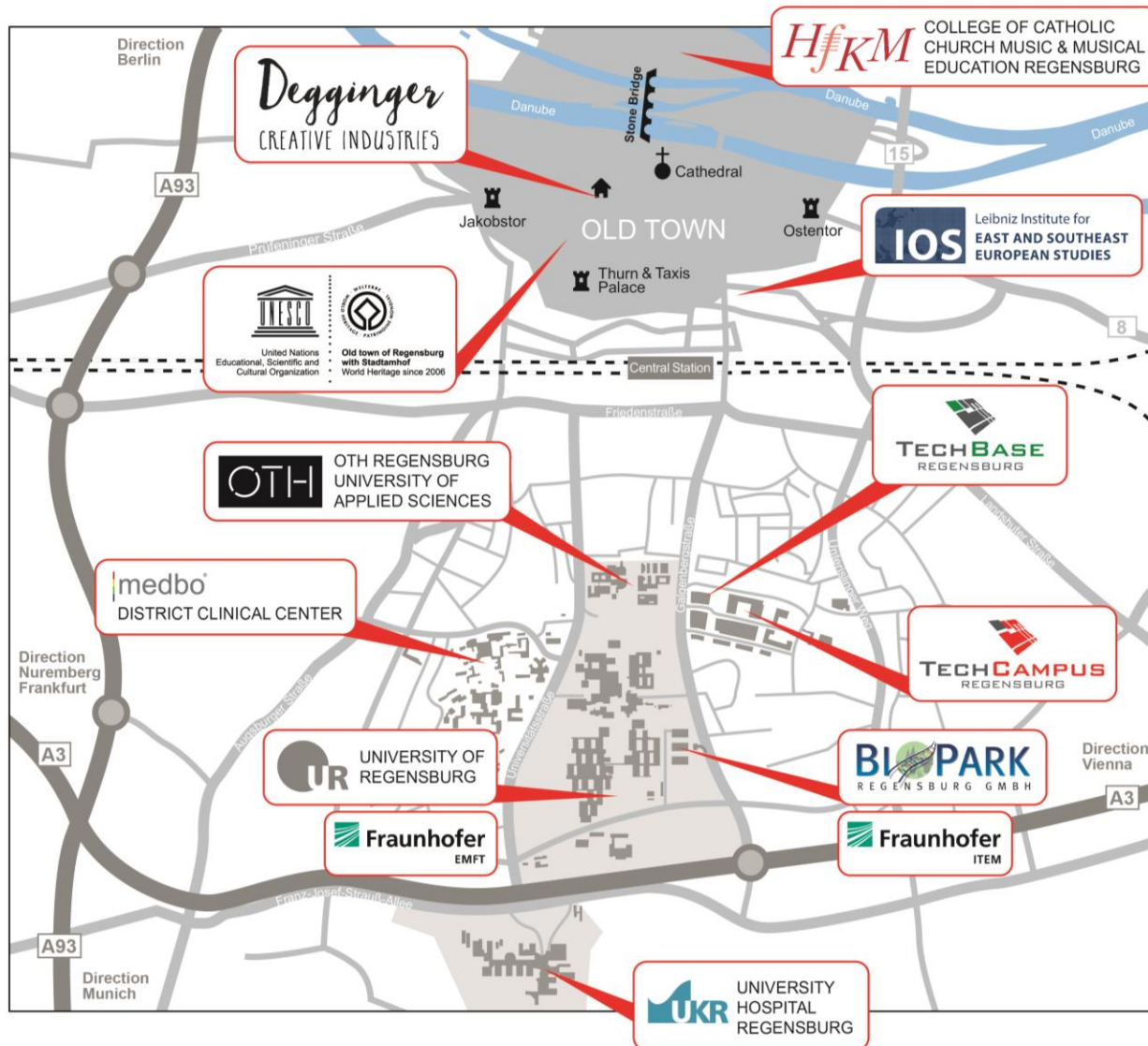
- **Biotech/ Life Sciences (1999)**
  - Information Technology (2001)
    - IT-Security (2006)
    - IT-Logistics (2011)
  - **Sensor Technology (2006)**
  - Energy (2009)
  - **Electromobility (2011)**
  - **Culture and Creative Industries (2015)**
  - Health Care (2016)
- all of them initiated or strongly shaped by municipality
- after some time: own organisational structure
- triple helix (business, science, administration)

# TechBase

- incubator for technology-related companies
- space for high-tech startups, university spin-offs and cluster organisations
- flexible research labs and workshops for temporary research groups
- central building for the development of the TechCampus
- venue for congresses and seminars
- launched and run by the City of Regensburg

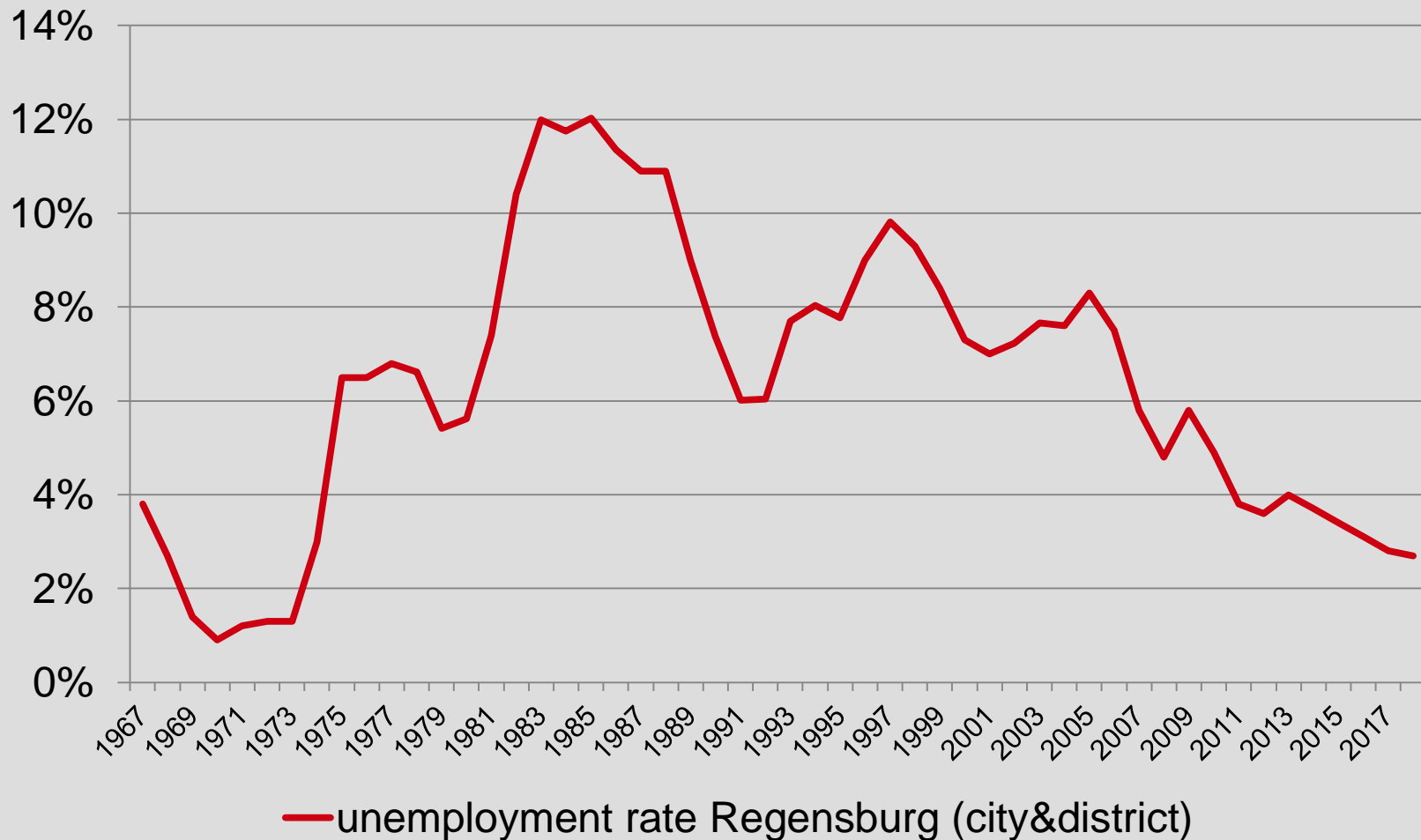


# Where innovation meets talents



**Does it work?**

# Unemployment rate





# Job density

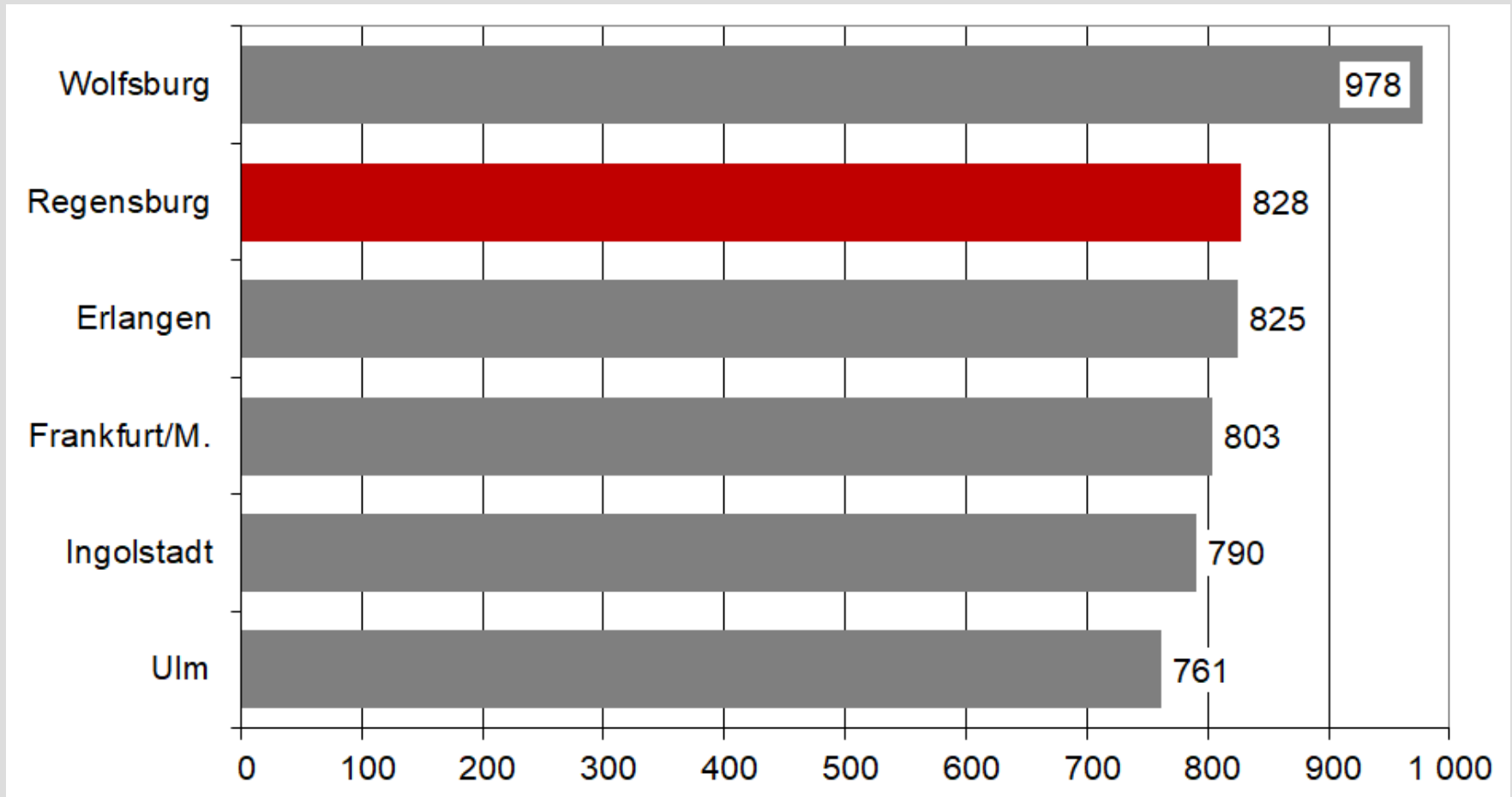
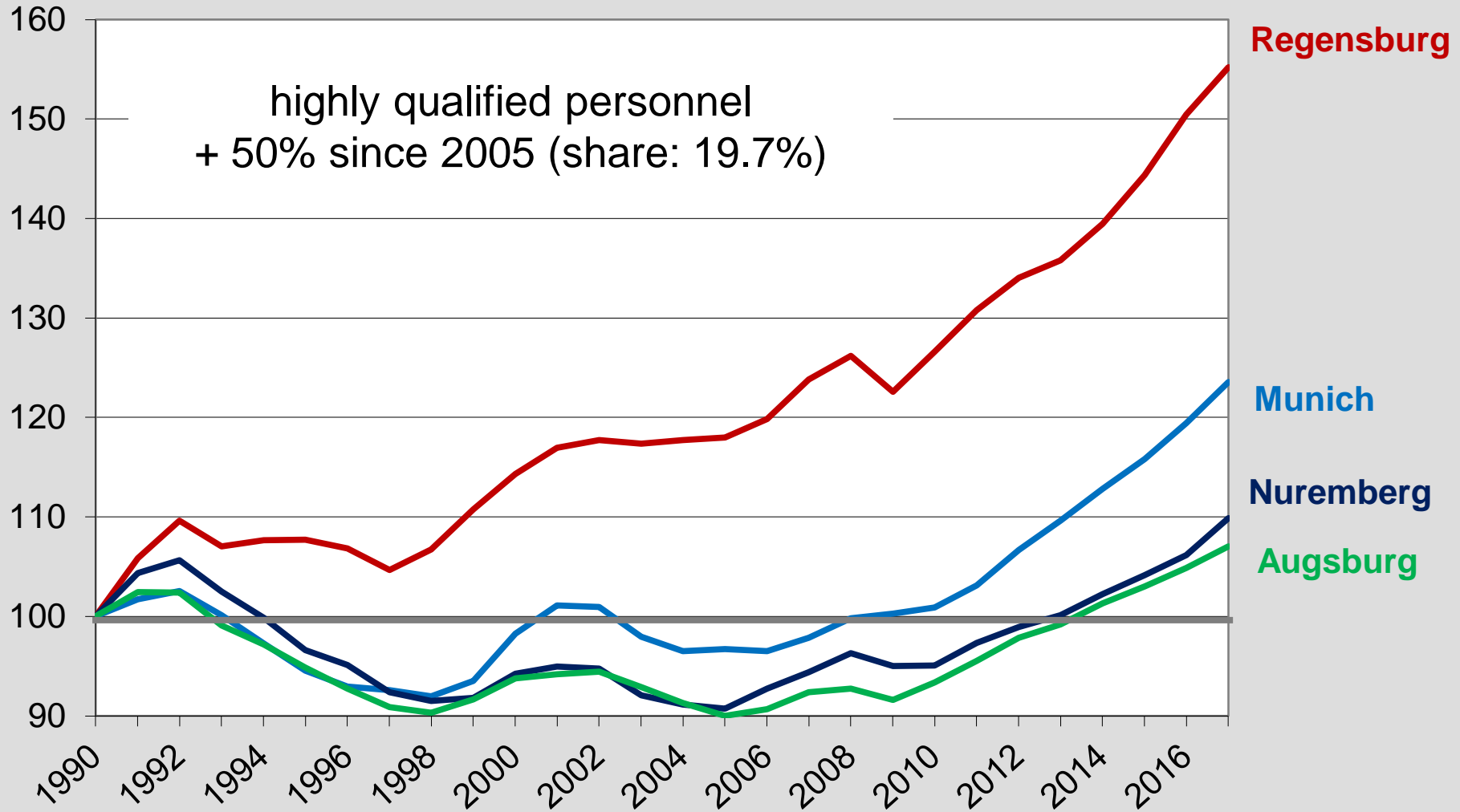


figure: only employees liable to social security (02/2020)

ALL working people (incl. self-empl. & civil servants) **Pop 166,500 : 155,800**

# Employment subject to social security



## Clusters – positive effects?

Analysis of establishment survival and growth with

- a cluster-participating treatment group
- a non-participating control group

in Eastern Bavaria

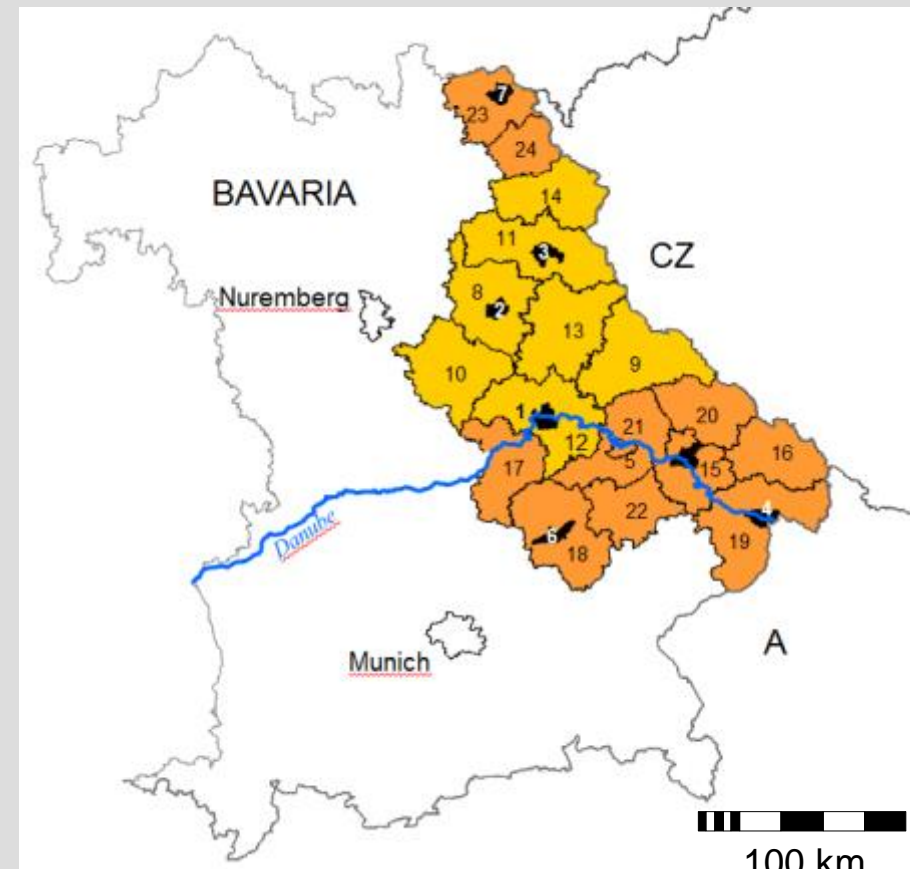
2001 to 2010

(CORIS data linked to

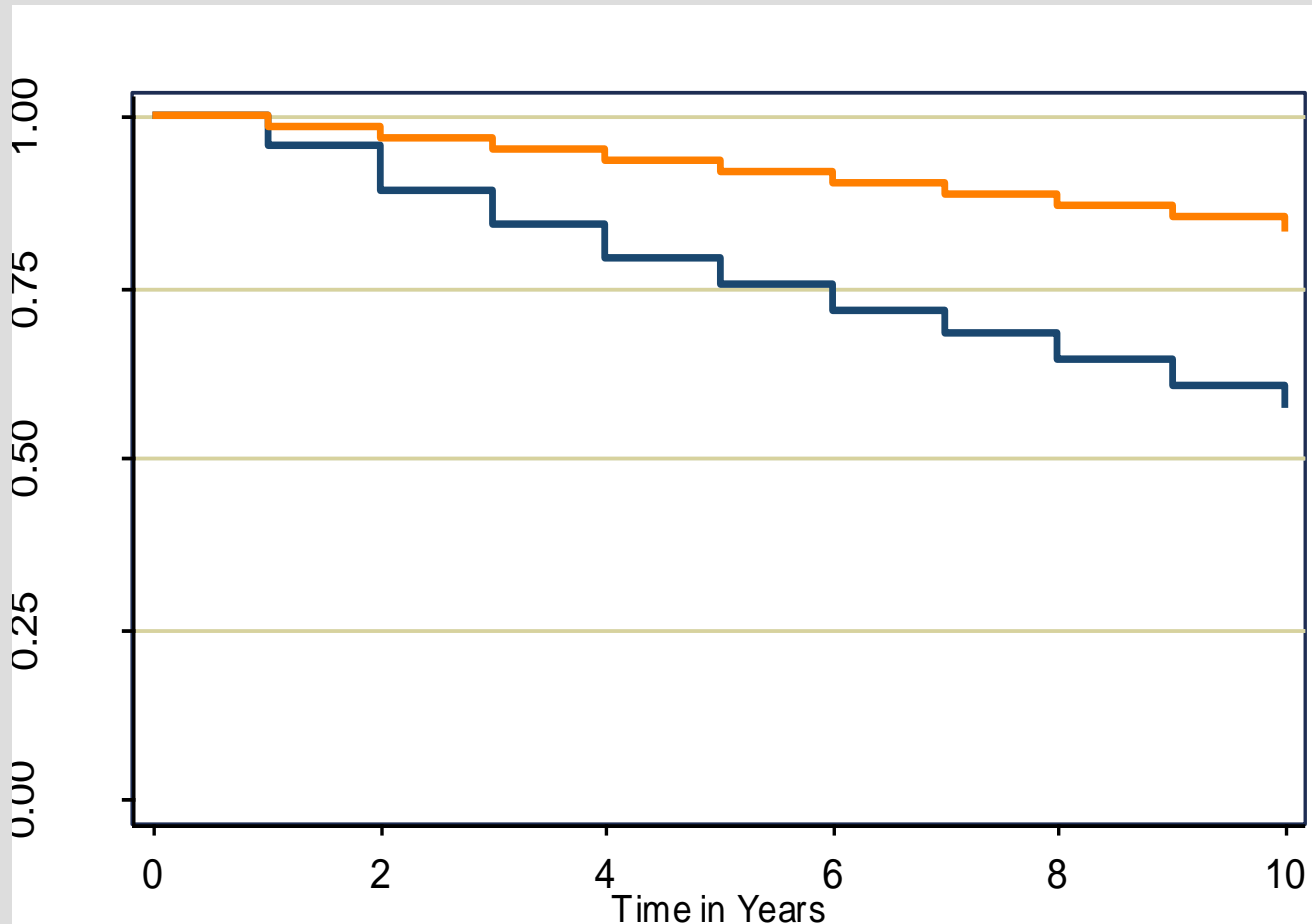
IAB Establishment History Panel)

Source:

Nicole Litzel (2016): Does embeddedness in clusters enhance firm survival and growth? An establishment-level analysis using CORIS data, Regional Studies



## Effects on establishment survival



survival:

83.2 % participants

57.4 % non-participants

→ cluster participation conducive to surviving in business

## Effects on establishment growth

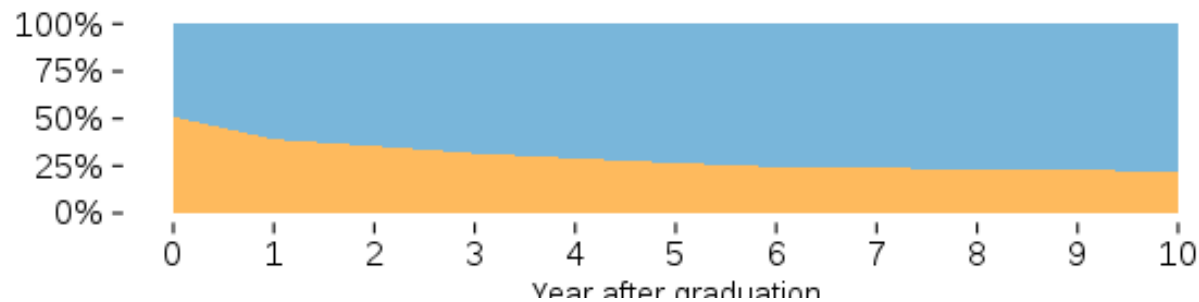
- Propensity Score Matching: a comparison of two in reality incomparable outcomes – calculating the difference between the development of establishments in the participating (treatment) group as if they were non-participants (control group) (following Caliendo/Kopeinig 2008)

		Treated	Controls	Diff.	s.e.	T-stat
Employment growth rate 2001 to 2010	Unmatched	0.1772	0.0726	0.100	0.023	4.40
	ATT	0.1745	-0.0224	<b>0.197</b>	0.035	5.70

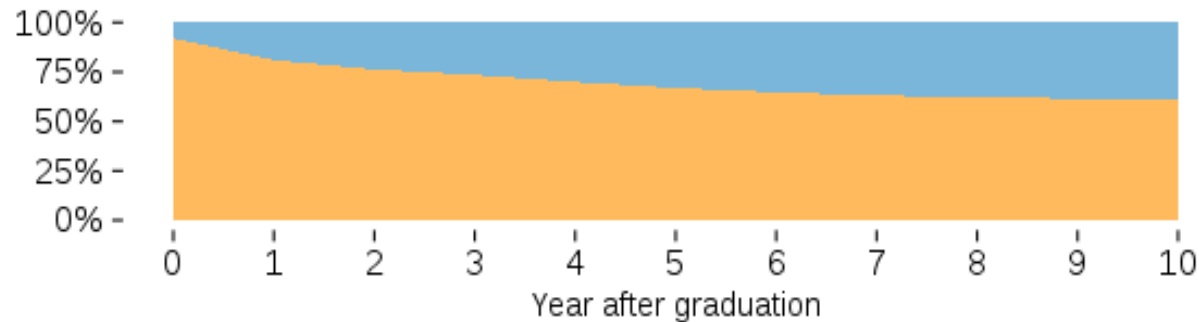
→ becoming cluster aware raises the probability of growth by 19.7 percentage points

## University graduates stay in the region

workplace of 1995-2016 graduates (Möller/Rust 2017)



students not  
originating  
from region



students  
originating  
from region

data: all University graduates, linked to federal social security data

## Young people stay



Source: port01, Daniel Pielmeier



Source: Stadt Regensburg, Stefan Effenhauser

**BUT...**



# The world is changing – fast!

- digitalization – data as „the new oil“
- climate change
- trade restrictions
- growing international competition
- new mobility

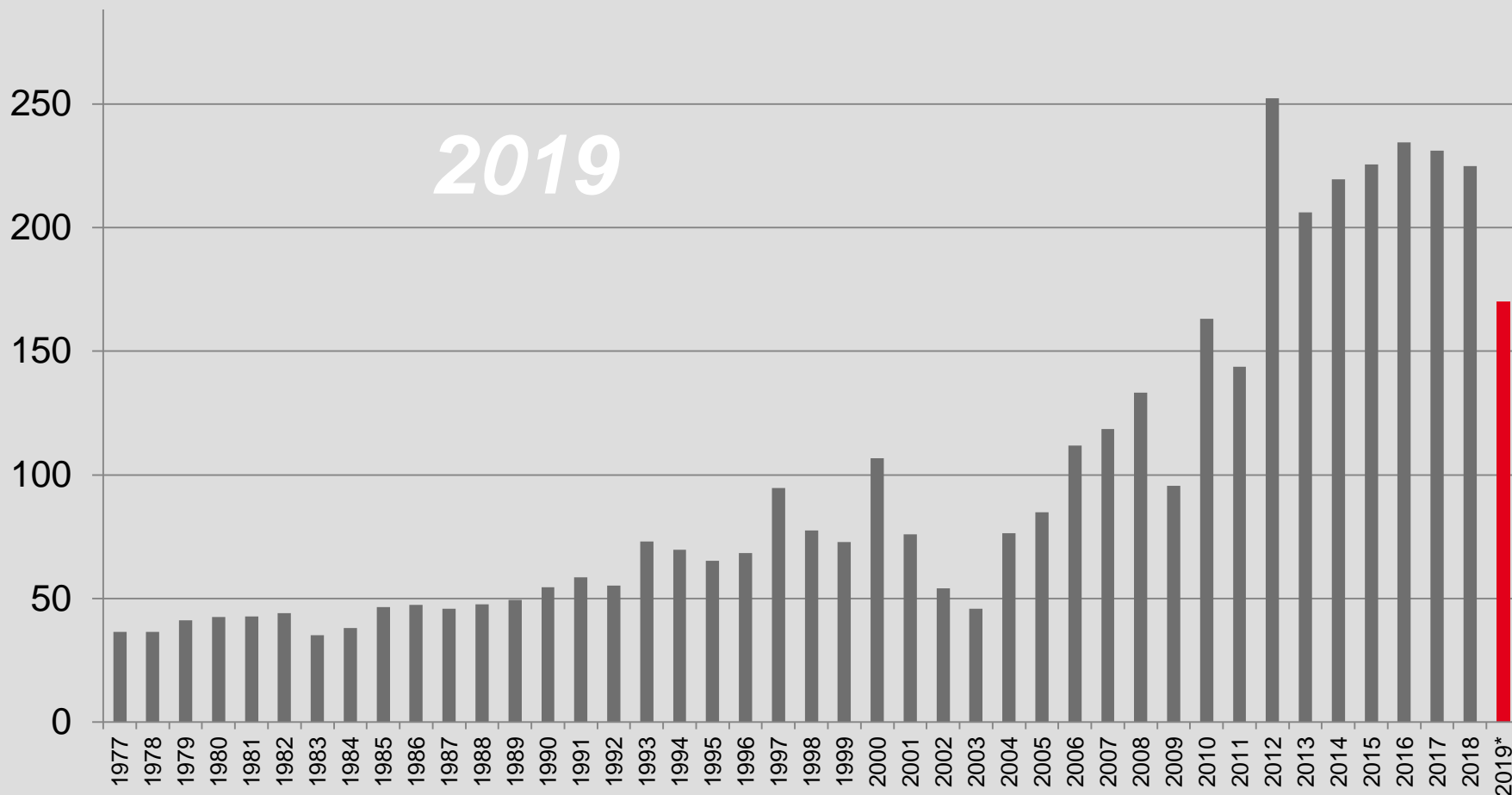
etc.

since March:



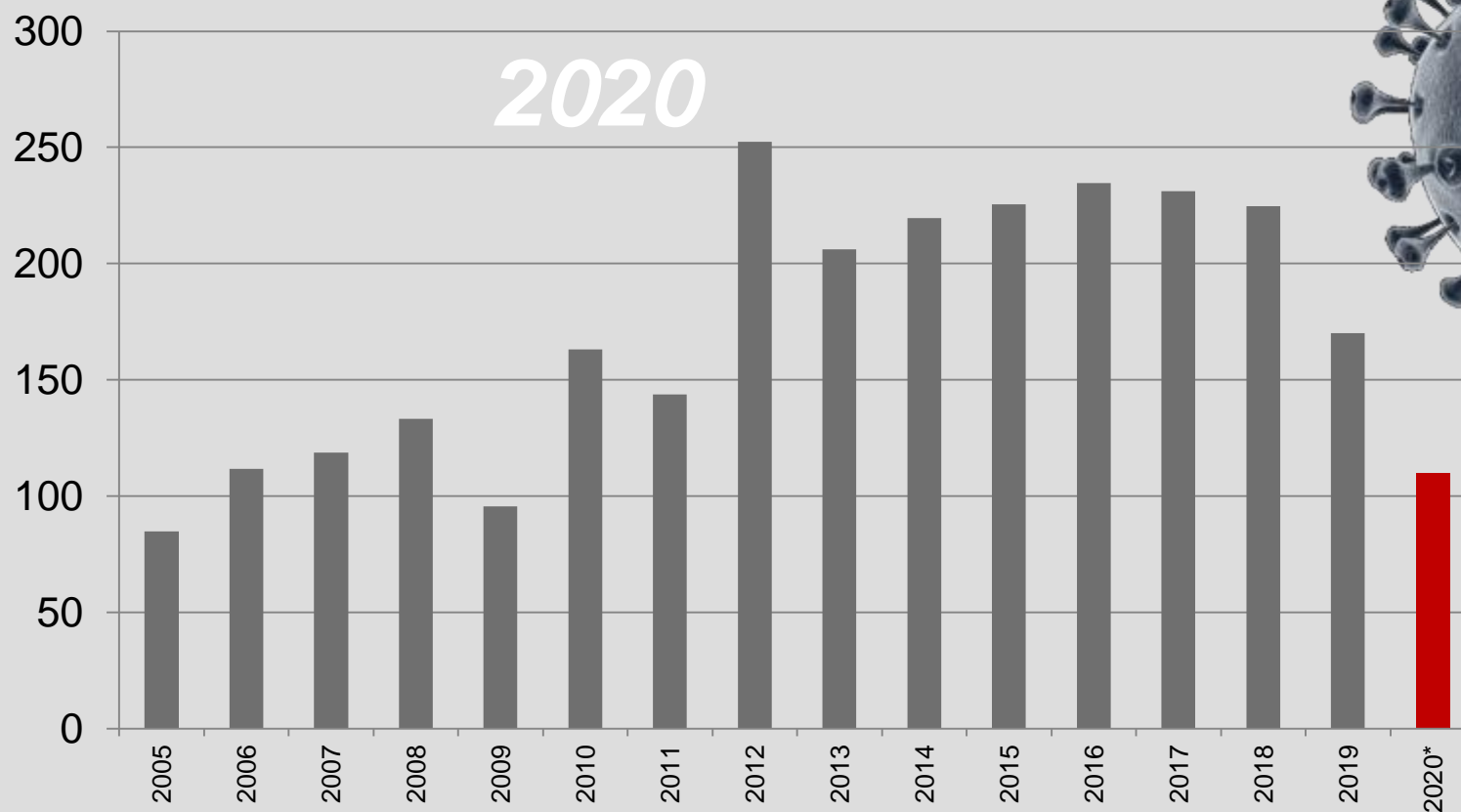
# Commercial tax development (city)

in € millions



# Commercial tax development (city)

in € millions



## Vision 2030

„Economy and science in Regensburg merge into a place of knowledge and innovation.“

„The city is an attractive place for developers and an important centre for the production of high-quality goods.“



## Main strategies for the future

- High added value through production
- Strong link between research and business
- Long-term regional cluster policies
- Focus on human resources in SME
- Own responsibilities for cities in economic development issues
- Active real estate policy by the city, but limited to land and special applications

## Aim: non-university research institutions

- IOS (Leibniz Institute for East and Southeast European Studies)  
*founded in 1930+1952, merged 2012, since 2017 part of Leibniz: historical, economic, social science expertise, transnational + comparative studies, focus on Southeast Europe + former Soviet Union*
- RCI (Regensburg Centre for Interventional Immunology) – expected for Leibniz in 2022/2023
- „Personalised Tumor Therapy“ – research group of Fraunhofer ITEM
- „Cell-based Sensors“ – research group of Fraunhofer EMFT



# New strategies

- starting STE(A)M labs for young people, age 8 to 18
- to be opened in 02/2021



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Source: Hands on Technology e.V.





# Strategic ideas (1)

Update the innovation ecosystem Regensburg (triple helix)

- first workshops



- Do we stick to the cluster policy?
- How can our clusters evolve – adapt – merge – expand?
- How can we unlock the full innovation potential in Regensburg?

## Strategic ideas (2)

first workshops for a possible „AI network“

→ 60 innovative triple helix people

- could it work?
- our strenghts?
- future focus?



## Strategic ideas (3)

- expand the culture and creative industries → feasibility study  
city warehouse



## Latest developments (1)

- 2019: The University of Regensburg decides to establish a new faculty: Information Technology & Data Science
- 2019/2020: The University of Applied Sciences expands and creates
  - the „Regensburg School of Digital Sciences“,
  - the „Regensburg Center of Artificial Intelligence“ and
  - the master course in „Artificial Intelligence & Data Science“

## Latest developments (2)

- 2020: The Bavarian government decides to strengthen science in Bavaria (High Tech Agenda: 2 bn € overall)

At the University of Regensburg

- 12+3 chairs for AI
- 35 chairs (different fields)

At the University of Applied Sciences

- 37+3 chairs for Artificial Intelligence, Computer Science and Health Science

Thank you!

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# Regensburg – history meets future



# BACKUP

# Border regions

## COLD WAR

■ EASTERN BLOC  
■ WESTERN BLOC  
□ IRON CURTAIN



neighbouring countries  
separated by barriers  
→ higher trading costs

limiting factor for  
border regions  
→ periphery, orientation  
of companies towards  
the home country

Iron Curtain as a  
very hard border  
→ falls in **1989**

Regensburg  
strongly affected



# Opening of borders – consequences for regions

- market barriers (goods and capital, partly for labour and services) are abolished
- the economic and political relevance of borders diminishes
- effects of market size  
e.g. EU-enlargement 2004: formerly peripheral regions turn into **centrally located** economic spaces

# Opening of borders – consequences for firms

- demand side: new suppliers – efficiency gains  
supply side: new customers – market entry
- growing competition  
→ forced to re-organise internal production processes
- new opportunities for international division of labour
- disintegration of production and specialisation on parts of the value-added chain  
→ comparative advantages & economies of scale  
→ increasing productivity  
→ vertical specialisation

## Economic integration and clusters

- slicing the value chain (*Krugman 1995*)  
„By a variety of measures, the increased use of imported inputs, and narrowing of production activities within each country, is a characteristic feature of many OECD countries over the past two decades.” (*Feenstra 1998*)
  - characteristics of value-added chains: forward and backward linkages (*Hirschman 1958*)
  - requirement of more active horizontal and vertical interlinkages between firms and their diagonal links to universities, institutions and service partners
- clusters

## Cluster definitions

### Definition I :

“...industry clusters are typically defined as significant **geographic concentrations** of major end-market industries, their **extended supply chains**, other sectors that **share** close technological or human capital affinities, and various specialized **supporting institutions**”.

*(Feser and Sweeney 2002, p. 111)*

### Definition II :

“A cluster is a **geographically proximate** group of **interconnected** companies, suppliers, service providers and associated institutions in a particular field, linked by **externalities** of various types ”.

*(Porter 2003, p. 562)*

# Glocalisation

- gradually: more complex parts are outsourced
- partners get integrated in the innovation process
- co-operation between partners has to be more intense
- most efficient when in geographical proximity (trust)

„Even as competition and economic activity globalise, competitive advantage can be localised.” (*Enright 2003*)

(also called ‘location paradox’ (*Enright 2003, Porter 1990*) or ‘glocalisation’)

key element for sustainable growth

- integrative part: knowledge spillovers  
→ stimulated by cooperation between economic actors  
(e.g. *Boschma 2005, Fujita & Thisse 2002, Van den Berg et al. 2001*)
- innovation process gets more and more interactive and collective  
→ interlinkages (vertical, horizontal, diagonal)
- R&D activities: positive externalities declining with geographical distance  
(*Bottazzi & Peri 2003, Brakman et al. 2004, Funke & Niebuhr 2005*)
- breeding ground for innovation: scientific environment
- well-educated population is also a booster for the innovation process and therefore a promoter for long run growth

## Consequences for regions

- fierce competition over companies and highly skilled or creative workers
- EU policy Lisbon Agenda (2000): “maintain the productive capacity and competitiveness of Germany and Europe and help accelerate European integration”
  - clusters can be seen as a key element in the concept
- aim of regional economic policy:
  - to create an environment favourable for innovation and knowledge spillovers
    - promotion of clusters or
    - preparation of rich soil for cluster prerequisites to grow  
(Feser 2008)
    - **become visible as a location in the competition among regions**